



## First Children's Finance



# CHILD CARE BUSINESS LEADERSHIP COHORTS

### ABOUT US

Since 1991, First Children's Finance (FCF) has been a national leader in building sustainable child care businesses. We have helped thousands of child care providers, communities and government systems across the country solve issues that impede access to accessible child care.

FCF has state offices in Minnesota, Iowa, Michigan, Vermont and Oregon, and its National teams provide services across the United States.

## Overview of FCF's Business Leadership Cohort Approach

To provide hands-on assistance to groups of child care entrepreneurs, First Children's Finance convenes Business Leadership Cohorts that bring together similar-sized child care businesses in a peer group and match the group with FCF-led training, consultation, coaching, and technical assistance.

These sessions offer the opportunity to learn the basics of running a child care business. Participants learn about the child care business model, the importance of managing enrollment, and developing policies and procedures to improve financial performance. FCF staff provide a thorough financial analysis of business operations with recommendations for improvements.

## Key points about FCF's Business Leadership Cohorts

- Cohorts are available for every type and size of child care business.
- Topics: marketing, accounting, and financial statements, cash flow, staffing, discussion of policies and business challenges for family providers, networking on current topics, and goal setting.
- Each cohort is limited to 12 participants; attendance at the four training sessions and two one-on-one consultations is required.

### LEARN MORE

For more information about FCF's Business Leadership Cohorts, contact Michigan Director James Henderson at [jamesh@firstchildrensfinance.org](mailto:jamesh@firstchildrensfinance.org).